

Message Text

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ACTION COME-00

INFO OCT-01 EUR-25 IO-14 ISO-00 EB-11 AGR-20 STR-08 SWF-02

AID-20 CEA-02 CIAE-00 FRB-02 INR-10 NSAE-00 RSC-01

CIEP-02 SP-03 TRSE-00 LAB-06 SIL-01 SAM-01 OMB-01

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FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 3957

INFO USMISSION GENEVA

LIMITED OFFICIAL USE THE HAGUE 3458

E.O. 11652: N/A

TAGS: ETRD, EEC, EFTA, NL

SUBJ: EC/EFTA RULES OF ORIGIN

REF: STATE A-4058

1. IN CONDUCTING SURVEY CALLED FOR IN REPAIR WE HAVE BEEN FORCED TO RELY LARGELY ON PUBLICITY AND CIRCULAR LETTERS BECAUSE OF LACK OF QUALIFIED PRSONNEL WHOSE WORKLOAD WOULD PERMIT CALLS ON LARGE NUMBER OF POTENTIALLY INJURED COMPANIES. TO THIS END WE (1) CIRCULARIZED ALL MEMBERS OF AMERICAN CHAMBER OF COMMERCE IN NETHS, (2) HELD MEETING WITH TOP OFFICIALS OF AMERICAN COMPANIES IN LIQUID PUMP BUSINESS, AND (3) PROVIDED INFO FOR FRONT PAGE STORY IN LARGEST NATIONAL DAILY NEWSPAPER "DE TELEGRAAF".

2. THUS FAR WE HAVE HAD ONLY TWO RESPONSES OF POSSIBLE INTEREST IN CONNECTION WITH ARTICLE 22 CONSULTATIONS-FROM DOVER INTERNATIONAL (SUBSIDIARY OF DOVER CORPORATION OF NEW YORK) AND FROM ROTRON B.V. (SUBSIDIARY OF ROTRON INC. OF NEW YORK). DOVER HAS LIMITED OFFICIAL USE

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COMPLETED QUESTIONNAIRE AS GIVEN BELOW. ROTRON RESPONSE

UNDER PREPARATION AND WILL BE SENT IN SEPTTEL.

3. DOVER RESPONSE KEYED TO QUESTIONNAIRE ENCLOSED
WITH REFAIR IS AS FOLLOWS:

A) DOVER INTERNATIONAL B.V., P.O. BOX 113, ZWANENBURG,
NETHERLANDS.

B) DOVER INTERNATIONAL IS SUBSIDIARY OF DOVER CORPORATION
OF NEW YORK, N.Y. AND AS SUCH RECEIVES COMPONENTS AND
MATERIALS EXCLUSIVELY FROM BOTH: DOVER CORPORATION/OPW
DIVISION-2735 COLERAIN AVENUE, CINCINNATI, OHIO 45225;
DOVER CORPORATION/NORRIS DIVISION-P.O. BOX 1739, TULSA,
OKLAHOMA 74101.

C) FINISHED PRODUCTS ARE: (A) DISPENSING NOZZLES,
(B) LIQUID LOADERS, (C) BUTTERFLY VALVES, ALL BTN 84.61
U.S. PARTS IMPORTED INCLUDE A.O.: PACKING 39.07, PIN
73.32, BODY 76.16, SPRING 73.35, RING 74.15, BODY 73.40,
SWIVEL 73.20, 76.07, SEAT 40.14.

D) 30 PERCENT OF TOTAL SALES

E) (A) DISPENSING NOZZLES QUALIFY FOR DUTCH
CERTIFICATE OF ORIGIN AND FOR MOVEMENT CERTIFICATE
FOR EFTA COUNTRIES;

(B) LIQUID LOADERS DO QUALIFY FOR DUTCH CERTIFICATE
FOR ORIGIN BUT NOT FOR EFTA MOVEMENT CERTIFICATE;

(C) BUTTERFLY VALVES, AS (B)

IN CASE (A) PRODUCTS QUALIFY, BECAUSE US PARTS CONSTITUTE
NOT MORE THAN 40 PERCENT OF SELLING PRICE, THIS CANNOT BE MET
FOR (B) AND (C) UNDER PRESENT RULING.

F) 2. NO ECONOMICALLY AVAILABLE ALTERNATIVE COULD BE
FOUND DOMESTICALLY FOR MOST US COMPONENT PARTS; ONLY
VERY FEW COMPONENTS ARE PROCURED LOCALLY.

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G) NO, THE SWITCH TO ORIGIN SOURCING FOR A LIMITED
NUMBER OF PARTS WAS MADE PRIOR TO THE EXPANSION OF THE EEC.

(W) NO; WE HAVE A CONTINUOUS PROGRAM OF FINDING
ECONOMICALLY ACCEPTABLE LOCAL SOURCES, IRRESPECTIVE OF THE
R/O.

H) NOT APPLICABLE

I. YES, WE HAVE HAD REQUESTS FOR A MOVEMENT CERTIFICATE
FROM CUSTOMERS IN SWEDEN, AUSTRIA, SWITZERLAND, ISRAEL,
FINLAND, NORWAY AND SPAIN WHO WE HAD TO DISAPPOINT. THE
R/O MAY HAVE A CRAMPTING EFFECT ON OUR EXPORT TO THOSE
COUNTRIES.
TANGUY

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